

## FOR IMMEDIATE RELEASE

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## **Grainger to Open New Branch in Carrollton**

## Branch to serve Carrollton, Lewisville, Denton, Flower Mound and Coppell area customers

**Santa Ana, CA (June 1, 2007)** – Grainger continues its expansion across central Texas with the opening of a new 19,000 square-foot location in Carrollton, Texas on Monday, June 4. Grainger is a local distributor of facilities maintenance supplies to area businesses.

Conveniently located at 1305 N. Interstate 35 East, at the Sandy Lake exit, the new branch will feature an expansive 2,500 square-foot showroom designed for the needs of its local government, manufacturing, commercial and contractor customers. Staff at the new branch will be available to provide customers with product selection assistance, access to repair and replacement parts, technical support for product application and installation, and hassle-free returns. The new branch will be open Monday through Friday, 7:30 a.m. – 5 p.m.

"Our Carrollton area customers told us they needed more products available locally, and we listened." said Chris Berard, Branch Manager for the new location. "This new branch stocks 25,000 products, all available the same day, which means our customers can get the facilities maintenance products they need quickly and conveniently."

Launched in May 2006, Grainger's expansion in the Dallas-Fort Worth Metroplex is well underway with local customers already benefiting from new branches in Arlington, Dallas, Farmers Branch, and Fort Worth. Four existing Dallas-Fort Worth area branches have also unveiled new showrooms. Upcoming expansion activities include a new branch in downtown Fort Worth, scheduled to open this fall, and expansion of the showroom and warehouse at Grainger's Plano branch.

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As part of its expansion, Grainger is increasing its local square footage across Dallas-Fort Worth by about 50 percent, increasing its local staff by 15 percent, and increasing its local product offering by nearly 50 percent. Grainger's Dallas-Fort Worth area locations are supported by the company's 350,000-square-foot distribution center in Roanoke, Texas.

Grainger's changes in the Dallas-Fort Worth area are part of the company's national market expansion program designed to make purchasing facilities maintenance products faster and easier for business customers in major metropolitan areas. The company has already completed expansions in Atlanta, Denver, Tampa, Cincinnati, St. Louis and Seattle, and is now enhancing its presence in markets such as Dallas-Fort Worth, Southern California, Houston, Phoenix, Philadelphia and Baltimore. In 2007, Grainger plans to invest \$50-\$80 million in capital on its expansion initiative across the nation.

To place orders with Grainger, local customers can stop by the new Carrollton branch during business hours, contact a Grainger customer service associate at (972) 236-1103 seven days a week, 24 hours a day, or visit Grainger's Web site at www.grainger.com.



On Monday, June 4, Grainger will open its newest branch in the Dallas-Fort Worth area at 1305 N. Interstate 35 East in Carrollton. The new location will feature a selection of more than 25,000 facilities maintenance supplies. Grainger's new DFW metro area location will serve the communities of Carrollton, Lewisville, Denton, Flower Mound and Coppell, and will be open Monday through Friday, 7:30 a.m. – 5 p.m.

Media interested in touring the new location, conducting interviews or obtaining more information about Grainger, please contact Aleta Walther, Regional Communications Manager, at (949) 255-5690 or (714) 697-1598 (cell).

## **About Grainger**

W.W. Grainger, Inc. (NYSE: GWW), with 2006 sales of \$5.9 billion, is a leading broad-line supplier of facilities maintenance products serving businesses and institutions in Canada, China, Mexico and the United States. Through a highly integrated network including nearly 600 branches, 17 distribution centers and multiple Web sites, Grainger's employees help customers get the job done, saving them time and money by having the right products to keep their facilities running. Grainger is the national founding sponsor of the American Red Cross *Ready When the Time Comes* corporate volunteer training program.